

# Professional Development Workshop

## **Successful Networking:**

### **Drawbridges vs. Alligator Infested Moats Presented by Travis Gibbs**

**Job success is based on knowledge, skills, and abilities (KSAs), including interpersonal skills (IPS). However, job failure seems to be based mostly on the lack of interpersonal skills.**

**Since most jobs require IPS, networking is afoot whether it is intentional or not.**

**The purpose of this informal workshop is to discuss some of forces at work in interpersonal interaction and networking, including spotting the alligators protecting the castle of ourselves and the others as well as accessing the drawbridges that allow others and ourselves safe passage.**

**Date: Tuesday, October 27, 2009**

**Time: 12:50 - 1:50 p.m.**

**Location: MVC, PSC 11, PDC/CFD**